

John C. Merrill

P.O. Box 1690 Southold, New York 11971

Phone: 631-765-6573

E.mail: jcmerrill@yahoo.com

Experience

Product Development Manager

Feb. 00- Present

Initiate, Develop and Rollout front and back office systems for Telecommunication Industry.
Guide corporate regulatory affairs compliance for integrated communications products.
Clients include: Cablevision/Lightpath, North American Telecommunications

Project Manager - Marine Team Ltd - Worldwide

Oct. 98 - Present

Assist in bringing together all necessary aspects of marine related production for following films:

K 19 - National Geographic Films - Halifax N.S. - Offshore Safety Supervisor.

13 Days - Universal Studios - Newport RI. - Marine liaison for freighter/destroyer sequence.

U571 - Universal Studios - Malta. - Visual Effects Offshore Ops. And U/W supervisor.

The Beach - 20th Century Fox - Thailand. - U/W survey, construction and marine ops Supervisor.

Thomas Crown Affair - Paramount Studios - Long Island Sound - Marine Supervisor Stunt sequences.

Product Development Manager - Voyager Submarines, Honolulu Hawaii

June 95 - Sept. 98

Managed successful restructuring and growth of \$12 million submarine and dinner cruise operation.
Played key operational role in 500% increase in sales, 43% market capture over 3 year period.
Supervised \$1.2 million capital improvement campaign overseeing staff of 30.
Responsible for new product development, government/public relations and reef enhancement program.

Product Manager, Q-Co Industries, New York, New York

Jan. 1993 - May 1995

Directed production support for broadcast, industrial and trade show market. Provided TelePrompTer, Script Supervision, Speech and Training Development as well introduction and implementation of next generation closed captioning products.

Clients included *American Express, Master Card, ABC, HBO, Bankers Trust, Met Life, N.Y. Mets, NYNEX, US Tobacco, Olsten Corporation, and Sandoz Pharmaceuticals.*

Freelance Television/Film Production - New York, New York

1991 - 1993

Studio and field support for Television, Corporate Training & Industrial Video productions.
Clients include: HBO, ABC, Comedy Central, CBS, American Express, Mercedes Benz, NBC.

Marine Industry Experience

1987 - 1991

2nd Mate/Engineer - Cruise West Inc., Seattle, Washington

Submarine Pilot - Atlantis Submarines, Kona, Hawaii

Wholesale Sales Manager - Reef Raiders Diving, Key West, Florida

Skills

- * Outstanding verbal, written, organizational and communication skills.
- 16 successful years of business development in diversified industries.
- Purchasing, budgeting, negotiating, selling and contributing to overall success of project.
- * PADI SCUBA and First Aid Instructor.

Education

Bachelor of Arts State University of New York, 1987
9 credits towards M.S. Business - SUNY Stony Brook